

## Emmanuel DELANNOY

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### Collective intelligence, innovation and Sustainable Development

Project management – Communication – Monitoring

#### PROFESSIONAL BACKGROUND

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- 10/2005 – 02/2006 **Senior Consultant** **Biovision – The World Life Sciences Forum**  
Preliminary studies, program and preliminary conferences for Biovision 2007.  
Initial contacts with potential partners, chair persons and speakers.
- 05/2005 – 11/2005 **Senior Consultant** **The World Bank Group**  
Preparation of the launch of the Marseilles GDLN (Global Development Learning Network) center. Located in the KNA MENA (Knowledge Network Agency for the MENA region) of the World Bank, this center promotes knowledge sharing and distance learning activities in various fields linked to development issues, like urban management, water management, agronomics, education and training, trade and economy. My role consists in organizing the launch of the center and seeing it through its first year of activity, finding partners (Institutions, local governments, NGOs, private sector), programming and managing the first activities of the center, and jumpstarting both internal and external communication.
- 11/2004 – 04/2005 **Independent consultant / Trainer**  
Short term missions as a senior consultant or trainer, in activities ranging from environmental or quality management, stakeholders management or sustainable development, for various institutions, (CIRAD, CIMED, ISTM – Bio Dept.).
- 05/2004 – 10/2004 **Consultant / Project Manager** **CIRAD - EMVT**  
Preliminary studies and preparation of an Environmental Management System, with a targeted ISO 14001 certification for October 2005. Environmental analysis, process design, document management, training. Integration with the existing Quality and Security management systems (OHSAS 18001 & ISO 17025).  
Facilitation of reflexion groups in sustainable development strategies.  
The CIRAD is an international research center for cooperation and development for developing countries agriculture. The EMVT department is specialized in tropical veterinary research.
- 1993 – 2003 **Senior Sales Executive**  
Marketing, business development, account management. Pre and post sales project management. Management of a local profit centers. Recruitment, training, coaching. Internal and external communication. Forecasts, budget planning and follow up. Obtained the ISO 9001 certification for a local profit center.  
*Intentia Consulting, Cap Gemini Ernst & Young, GFI Informatique*

1988 – 1993

### **Sales Executive**

Project detection. Pre sales proposals. Organization and presentations of product demos, professional shows, etc. Negotiation and closing of deals. Account management. Setup and facilitation of an european distribution network for Computer Peripherals.

*Computer Peripherals inc, SCBF – DIAGRAM, GFI Informatique*

## **LANGAGES**

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French: Native language  
English: Professional practice in various international contexts  
German: Medium level, needs to be reactivated

## **EDUCATION**

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2003 – 2004 ESIM / ESC Marseille: **Advanced Master MIQE**  
*Management of Innovation, Quality and Environment*  
*Quality Assurance / Sustainable Development (ISO 9000 – ISO 14000 – SD 21000)*  
*Corporate Social Responsibility / Risk Management*

1985 - 1988 INSEEC PARIS - *Management School, (5 years post-Baccalaureate studies)*  
*Focus on international trade and information technologies*  
*9 months training periods in the UK and in the USA*

1983 - 1985 Baccalaureate (*D - Biology*) – University of Paris XIII (*Biology*)

## **PUBLICATIONS**

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Professional thesis: "Biotechnologies and sustainable development"  
Articles: "Toward socially responsible biotechnologies?" (In "Vivant-info")  
Summary of the conference "Biodiversity, science and governance"  
(in "Science et vous")  
Regular contributor of the newsletter "Info-Veille-Biotechs"  
Personal website: [www.noolithic.com](http://www.noolithic.com) (with links to all the above mentioned publications)  
Blog: <http://noolithic.typepad.com>

## **Personnal facts and interests**

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Born December 23<sup>rd</sup> 1964, in Lille  
Married, four children

Volunteer co-founder in 1988 of the magazine "**Les Inrockuptibles**", now a leading music magazine in France

Secretary and member of the board of the *Club MSE Provence*: Information Technology "think-tank" for CIO's, consultants and solutions providers in the south-east of France. (2000 – 2003)

Member of *Orée*, a non-profit organization bringing together executives from private companies and local governments on sustainable development issues.

Strong skills on information technologies, knowledge management and collaborative platforms, websearch and e-publications.

Hobbies: Sculpture, Strong interest in Natural History and life sciences. Recumbent bicycle rider.